

UNIT 7 REVIEW TEST LISTENING SCRIPT

- Tony:** You're with Creative Design Enterprises, aren't you?
- Jane:** Yes, have we met?
- Tony:** No, I don't think so. But I saw a presentation your colleagues gave at a conference last year in San Francisco. Creative Design Enterprises is still called CDE for short, isn't it?
- Jane:** Yes, that's right. CDE is easier for people to say, so we usually go by that.
- Tony:** CDE is based in San Francisco, isn't it?
- Jane:** Actually, no—we're based in San Jose because it's less expensive to do business there than in San Francisco. But a lot of the big conferences are still held in San Francisco, so I guess you attended our company presentation last summer, didn't you?
- Tony:** Yes, I did. I enjoyed the conference a lot, but I was surprised by the summer in San Francisco. It was quite cold! I thought the weather would be better. I heard the winters are much nicer. It doesn't snow in San Francisco during the winter, does it?
- Jane:** No, it doesn't. Except in the mountains, which are about two hours away by car. The winters are mild compared to here in Toronto. It snows a lot in the winter, doesn't it?
- Tony:** Yeah, you need to buy a heavy jacket to stay warm.
- Jane:** Don't you get tired of the cold winter? I hate snow!
- Tony:** No way! I love the winter and especially the sports—skiing and snowboarding are my favorites. You don't have that in San Jose or San Francisco, do you?
- Jane:** No, the most common winter sport we have is ice skating—and that's usually indoors with an ice machine!