

UNIT 32 REVIEW TEST LISTENING SCRIPT

- Joanne:** Hey, Pete. How are you?
- Peter:** Not so good, Joanne. I have to give a sales presentation to our Russian clients this afternoon. There will be 30 of them in the conference room!
- Joanne:** Ah, so that's why you look so nervous. Have you finished preparing your presentation yet?
- Peter:** Not yet, I'm preparing it right now!
- Joanne:** Well, you should work quickly; the conference starts at 3 p.m.
- Peter:** Yes, I know - only two hours left!
- Joanne:** Anyway don't worry too much, I know most of our Russian clients. They are really friendly and relaxed. Just remember to speak clearly and not too fast, because English is not their first language of course. And try to use a few jokes at the start, they'll like that.
- Peter:** Okay, I will. Thanks. And I have to tell a joke? What kind of joke? I don't want to sound sarcastic.
- Joanne:** Don't worry, anything will be okay; maybe a joke about how terrible the food is in this city. Oh, and if you meet Dimitri, the tall man with the beard, speak to him very politely. He is a member of the senior management team. He's the most important guy in the room.
- Peter:** Dimitri Petrov?
- Joanne:** Yeah, that's him. But you should call him Mr. Petrov.
- Peter:** Got it, thanks. Will you be at the conference too?
- Joanne:** Probably, but I think I will arrive late, so just start without me. I'll be back in time for lunch.